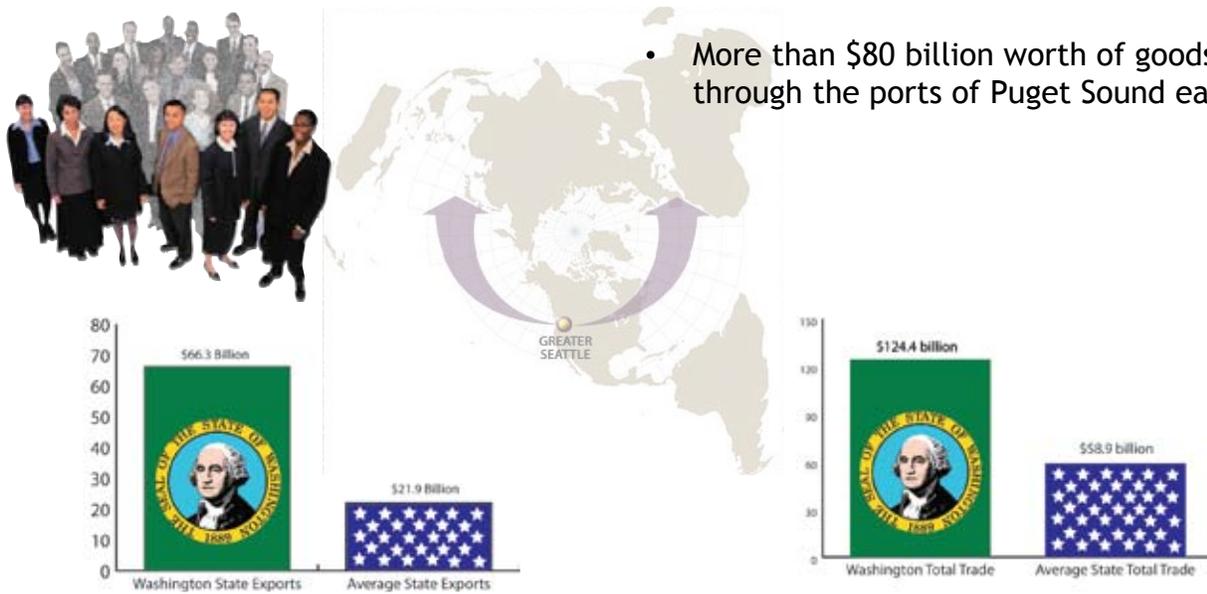


FACT SHEET: Puget Sound's International Ties

Trade Stats Marine

- One out of three jobs are dependent on international trade in the region

- The Ports of Seattle, Tacoma and Everett are the third-largest container complex in the United States.
- More than \$80 billion worth of goods travel through the ports of Puget Sound each year



- Washington State exports three times as much as the average state

- Washington State total trade, including exports and imports, is more than two times the average state

Airports International Markets

- Nearly 10% of passengers through SeaTac Airport are international, totaling 2.3 million people
- International cargo accounts for 19% of the air cargo through SeaTac, totaling 71,048 metric tons.

- 85% of the Washington companies exporting are small-to-medium-sized businesses



- 70% of Boeing's sales are to overseas customers



- 60% of Microsoft's sales are to overseas customers



- 50% of Paccar's sales are to overseas customers

Trade is more than Cargo

Education



- Each year, more than 11,000 international students study at our universities, community colleges and other institutions of learning. They bring in more than \$260 million to Washington State's economy each year.

Tourism



- Nearly half a million international visitors travel through Washington state each year.

Global Development

- Washington State has become a center of global development. These organizations employ large numbers of people in the Puget Sound area:
Gates Foundation: 84 employees
PATH: 189 employees
World Vision: over 400 employees
- Over 350 nonprofit organizations and foundations based in Washington contribute to global development
- Washington's public universities are home to more than 100 centers working on global development issues

Our Ten Largest Trading Partners

China	\$26.7 billion
Canada	\$23.4 billion
Japan	\$15.9 billion
India	\$5.9 billion
South Korea	\$5.6 billion
Taiwan	\$4.6 billion
Singapore	\$3.2 billion
UAE	\$2.9 billion
France	\$2.9 billion
UK	\$2.8 billion

Inward Foreign Investment

- Internationally-owned local companies employ more than 84,000 people in Washington, with Canada, Japan and the UK being our largest investors. From the Dutch ATL Ultrasound in Bothell to Deutsche Telekom in Bellevue to a downtown Seattle hotel owned by the Taiwanese, the Puget Sound region is home to numerous international companies, which enrich our regional economy.